

## Industrial Technology Regional Roadshow

Region: \_\_\_\_\_  
*Attach business card here or complete contact's details.*  
 Delegate ID No: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Job title: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 e-mail: \_\_\_\_\_  
 Mailing address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Enquiry: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Category of sales prospect:**

- Hot
- Warm
- Cold

Follow up	Via phone/e-mail/post
In a week	
In a fortnight	
Other _____	

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